

APPLE VALLEY GUN CLUB

BOARD OF DIRECTORS WORKSHOP

August 2, 2023

Notice of Meeting: This workshop was scheduled via an event request submitted by Secretary, Dina McKinney, at the March 2023 monthly meeting of the Board, and was approved unanimously.

Called to order: 6:01 p.m.

All recited the Pledge of Allegiance

Present: Tim Neubauer, Jonathan Weldy, Allen Rutledge, Cathy Westmoreland, Debbie Harris, Larry Mason, Dina McKinney, Matt McCourt, Tracey Graham

Absent: Bill Stephens

President's Announcements: This is a workshop. No decisions can be made outside the presence of the membership.

Topics of Discussion:

1. **Youth Program Update:** Deb advised there was a meeting with Ray Jameson. Ray has been talking to various people at random times to help out. He would like to continue to be the Director of the youth programs. Deb advised we want an eblast to the membership explaining what is needed and that there is a meeting on 8/17 at 6:00 p.m. for those interested in helping to attend. Jonathan briefed on the conversation with Ray. The program will start small, and we will help the program grow, with the Board helping push the program along. There will be a request for 5 left-handed rifles coming for Jr. Rifle.
2. **FFL Update:** Dave hasn't done his portion. Jan has submitted his stuff and he is moving along.
3. **Grant Request Ideas/Suggestions:** Deb talked to Diana (who has been doing it) and wondered if Diana would walk Deb through the process this year for training so she can take it over. Diana agreed to do this. Tim said we need to work on getting all these individuals to make accounts on club accounts and not on individual volunteer accounts. Jonathan suggested starting at the safety meeting for an idea of what we need and where for the grant submissions.

4. **Financial Items:**

- a. **Expenditures (plate rack / left handguns / hard drives \$2K / maintenance):** We will be asking for some money for some things: 5 left-handed rifles approx. \$5k, hard drives at \$2k, we've been spending about \$2k/month on range maintenance-we want to keep this up to work on the trap classroom roof, \$10k coming for the Plate Rack program for professional designed/manufactured plate racks. BOD reviewed the Plate Rack PowerPoint printout. Jonathan will run these items by Finance. Larry mentioned the tablets at trap overheating. We have an estimate from HDPC Crew that includes reviewing tablets for us.
 - b. **P & P revision** - BOD reviewed the redline revisions. Jonathan explained his redline revisions. Discussion held. Jonathan will bring these to the meeting for membership review and approval. Jonathan reviewed the balance sheet and clarified how we segregate our money for Finance to look at it to make best decisions on investment.
 - c. **Dues and Fees:** Jonathan handed out the "History of Capital Improvements 2016 to 2023." Jonathan wanted to make everyone aware of the good things we have done here! Tracey advised there is no other range doing Adaptive Shooting; we're it! We are meeting the needs of that particular population. Jonathan presented a PowerPoint to the BOD on Dues, Fees, and Assessments. It is solely the responsibility of the Board to decide upon fees. We manage all the resources for our member-owners (physical campus & improvements, fiscal soundness & fidelity, membership value, experiential). Jonathan again went over capital improvements, maintenance & sponsorships. He then reviewed the current accounts. Jonathan said we have about 6 months of buffer/security if something were to happen. Jonathan reviewed current dues and fees, which were last set in 2017. Competitive comparisons were explained with membership fee examples from West End Gun Club, Route 66 Shooting Park, Prado Shooting Park, Raahuage Shooting Enterprise, and Redlands Shooting Park. Jonathan finally reviewed his recommendations for fee increases. His recommendations still keep us way below everyone else. Discussion held. Jonathan will bring a motion to the Board.
5. **Membership survey:** Dina reviewed the questions prepared by the Training Team and the former Marketing Committee. Jonathan suggested a monthly survey. Dina will put a standing agenda item for the BOD workshop to discuss survey items. Dina will get out the first survey. BOD approved the questions presented.
 6. **Campus Signage:** Jonathan reviewed monument type signs for the campus including the map of locations/decision points. He will work on a concept for the BOD to review.
 7. **Memorial Names criteria:** Deb wants to come up with some criteria on who gets their name on a plaque at the memorial. What makes people deserving? Deb and Tracey will come up with a draft for review.
 8. **Clarify RST requirements:** Deb has figured out that some new probationary members have a friend here, and those friends have signed them off without going through the required

training. At the membership meeting and at the safety meeting, Deb will emphasize that this is not allowed.

9. **Associate member eligibility - couples who live together without marriage:** Deb reviewed the policy. Policy includes “partners.” This policy is fine.
10. **Volunteer time trade during probation:** All good here, policy was explained. Associates are allowed to do the hours for the regular members.
11. **Gabriel L. Stine, DC event request:** Dr. Stine reached out to Jenaraye. They need to do an event request and there needs to be a champion to help get the program going. Tracey will work with the Dr. and run the event. BOD is ok with this event; they will present an event request for approval.
12. **Membership software:** Dina gave an update on the trials she has done, and the appointment phone calls with various software companies. This is a massive endeavor and until we are pushing evergreen memberships, we are tabling this.

Open Discussion

1. Rodeos- Hesperia and Sheriff rodeos were discussed. We have booths at these events. Tim will contact Jr. Trap to get interest in their involvement at the Hesperia Rodeo. Dina requested that anything that comes to the club for the Sheriff rodeo be delivered to her.
2. Tim Smith memorial scholarship- The family is going to administer the scholarship. We would like to contribute at least \$500.00 to this scholarship fund. This will be taken to the next meeting for approval.
3. Assemblyman Lackey is coming to the August meeting. Dina will send an eblast about this.
4. The Banquet fund request is coming. Dina asked Jonathan to bring the expense to finance for about \$20-25k so that it can be put on the September agenda.
5. Tim announced he is moving in October. He would like us to be thinking about the jobs he does and who can take over. Policy discussion held. Deb, as VP/President Elect will fill the role until elections.

8:14 pm adjournment

Respectfully Submitted,
Dina McKinney, Secretary
Apple Valley Gun Club